

The 2024 campaign focused on **speeding** - a major contributor to trauma on Victoria's roads.

Here's how we approached the Club Rewards and Road Safety Round campaigns.

alt/shift/

# Shifting attitudes via social norms

## From this

"My mates don't mind if I speed a little"

## To this

"My mates don't approve of low level speeding"

We positioned speeding as a behaviour your teammates would disapprove of, and aimed to normalise being late if it means arriving to your destination safely.

# From this

"I don't want to be late"

## To this

"It's normal to be a little late, if it means being safe"



# **Late Laps**

Running late is a common excuse for low level speeding. We launched the **Late Laps** initiative to help reduce the panic around being late.



"Being late isn't the end of the world... but going even a little bit over the limit could be."